

# finding a real estate agent

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Choosing the right real estate agent is important to help you find the home you want. They should help you find homes that meet your must-have requirements while staying within your budget.

A real estate agent will:

- set up showings,
- provide market analyses for competing and sold listings,
- prepare offers, and
- handle negotiations on properties.

You should feel comfortable and confident in your real estate agent. Start by asking your friends and family for recommendations. We also recommend interviewing multiple agents and asking for references. Remember, the real estate agent works for you—**you are in control of the process.**

## recommended questions to ask a real estate agent

1. Do you work nights or weekends?
2. How many clients are you currently working with that are looking for homes?
3. How many times per week can we look at properties?
4. How much time do you devote to clients?
5. What is your preferred method of communication?
6. Do you specialize in first time homebuyer programs? What has been your experience with these programs?
7. Do you have a website or program that clients can utilize to help them search for homes online?
8. Can you provide referrals/reviews from past customers?

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