

October 29, 2020

webinar: running a productive day

Time is money. And those top performers in our industry who earn the most money know how to plan and manage their time better than everyone else.

Join CHFA, hosting Essent MI and Doug Smith, as they present this fast-paced and idea-packed webinar that is intended to benefit both loan officers and real estate agents! Invite your referral partners and together learn three simple yet powerful steps to running a more proactive, profitable and productive day.

Date: Thursday, November 12, 2020

Time: 10:00am to 11:00am

Registration: [Click here to register](#)

Please contact us with any questions or for more information.

This presentation is provided by Essent. Doug Smith is the president of Douglas Smith & Associates. A 37-year veteran of the mortgage and banking industries, Doug is a nationally-known speaker, author, sales trainer and coach who has delivered more than 2,000 presentations and workshops for banks, mortgage companies and industry associations all across the country. CHFA is not responsible for the content, accuracy, or completeness of the webinar.

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