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CHFA responses to Strategic Investment Consultant RFP Questions

1. Could you share more about any assumptions or expectations about a timeline for the activities you've outlined?
 - a. CHFA is aiming to make meaningful progress within this calendar year, with the understanding that the full scope of work will likely extend into the following year. We're open to discussing a phased approach that aligns with your team's capacity and our shared milestones.
2. Do you have a budget range that would allow us to calibrate the level of support to meet your expectations?
 - a. We recognize that pricing will depend on the scope and complexity of the work. While we don't have a set budget currently, we're looking for proposals that align with industry standards and offer flexibility. We're open to exploring different levels of support and how each option would impact deliverables and outcomes.
3. How do you see staff being involved in this process? Do you have a sense of roles and responsibilities between the consulting team and staff members as it relates to cultivation of new partnerships and developing tools?
 - a. We are prepared to dedicate staff time and expertise to ensure the success of this initiative. Since this is a new approach for CHFA, we're looking for guidance on how best to structure roles and responsibilities between our internal team and your consultants.
4. Do you anticipate a need for new technology capabilities, or will reporting, tracking, and monitoring solutions integrate into existing tools/systems?
 - a. CHFA's expectation is to integrate with existing tools and systems wherever possible. That said, we're interested in understanding your firm's capabilities in reporting, tracking, and monitoring.