# construction services instructions





financing the places where people live and work

#### purpose

To provide guidance on required documentation and level of detail required for construction services review





#### qap requirements

#### low income housing tax credit



qualified allocation plan 2020



#### qap requirements

#### Threshold #9

Cost Estimate and/or Property Conditions Assessments

For new construction projects, the Applicant must provide:

- Schematic drawings (if available, please provide plans and specifications)
- Unaffiliated third-party cost estimates by an experienced cost estimator, architect, or general contractor that is entered on the CHFA Cost Summary template and supports the costs in the Development Budget tab (within the electronic Application), available on the CHFA website at www.chfainfo.com/arh/lihtc/Pages/Application.aspx.
- The Applicant must provide a copy of the third-party cost estimate, which supports the data in the CHFA Cost Summary template. The cost detail PDF should include contact information and must follow the Construction Specification Institute (CSI) standard format (Current Masterformat, Divisions 01 through 34 as applicable).
- The cost detail PDF documentation shall include the summary of CSI division categories and supporting estimate detail per cost category indicating line item assumptions and associated costs within each category. For estimate clarity, when necessary, describe materials assumed for each line item and provide quantity takeoff where possible. To the extent possible, refrain from using lump sums or general per square-foot allocation of costs, which may be viewed as insufficient.
- All square footage and costs must be reconciled between the cost estimate and back-up documentation and all applicable tabs in the electronic application. A résumé from the third- party cost estimator is required.

For acquisition/rehabilitation projects, along with the Cost Estimate documentation listed above, the Applicant must also provide:

A Property Condition Assessment (PCA) report no older than 12 months of the Preliminary Application date, accompanied by the proposed scope of work, table of contents, visual observations noted, and a cost estimate. If available, the Applicant should include schematics. The scope of work for the proposed project must be detailed in the narrative as well. The PCA must follow the ASTM E2018 Standard Guide.

The third-party PCA report can be provided by either an engineer, cost estimator, or general contractor with ASTM Property Condition Assessment training and/or related experience. A résumé from the third party is required.





# forms: cost estimate package

#### Webinar

- Cost Summary template for Cost Estimator (can add comments on column or provide narrative)
- PDF of backup estimates, see sample
- FAQs (for reference)





## third party cost estimate

The Applicant must provide a copy of the third-party cost estimate as well as the PDF of the estimator's professional documents/worksheets, which support the CHFA Cost Summary template. The cost detail PDF should include contact information and must follow the Construction Specification Institute (CSI) standard format Masterformat (current version). The cost detail PDF documentation shall include the summary of CSI division categories and supporting estimate detail per cost category indicating line item assumptions and associated costs within each category. For estimate clarity, when necessary, describe materials assumed for each line item, provide quantity takeoff where possible. To the extent possible, refrain from using lump sums or general per-square foot allocation of costs which may be viewed as insufficient.



# sample



MASTERFO	RMAT- INCLUDES ALL DIVISIONS FROM 1 TO 48				
Sample- Partio	al 3rd Party Construction Cost Estimate for submittal to CHFA. July 8, 2019				
	Note: This sample includes all Masterformat section items				
DIVISION	DIVISION TITLE	Quantity	Unit	\$/Unit	Total
03 00 00	CONCRETE				0.00
03 11 00	concrete forming				0.00
03 11 19	insulating concrete forming				0.00
03 15 00	concrete accessories				0.00
03 16 00	concrete anchors				0.00
03 21 00	reinforcing steel	26	Tons	1,700.00	44,200.00
03 22 00	welded wire fabric reinforcing				0.00
03 24 00	fibrous reinforcing				0.00
03 25 00	composite reinforcing				0.00
03 30 00	cast-in-place concrete-slab on ground	11,500	SF	5.25	60,375.00
03 31 00	structural concrete- footings/grade beam	245	CY	550.00	134,750.00
03 31 16	lightweight structural concrete				0.00
03 31 23	high-performance structural concrete				0.00
03 33 00	architectural concrete				0.00
03 35 00	concrete finishing				0.00
03 37 00	specially placed concrete				0.00
03 37 16	concrete pumps				0.00
03 38 00	post-tensioned concrete				0.00
03 39 00	concrete curing				0.00
03 40 00	precast concrete				0.00
03 47 00	site-cast concrete				0.00



#### protocol for cost estimators and applicants

- Applicants give Cost Estimators (CEs) Third Party Cost Estimate Summary Form (Excel). Download from website.
- CEs fill out form, return to Applicants along with PDF backup and cost narrative (as needed).
- Applicants populate LIHTC application Cost Summary Tab with data from CEs.
- Applicant verified square footage matches Cost Estimate backup, Schematics, and Application.
- Applicant uploads documents to ProCorem.



#### common mistakes to avoid

#### Development Budget

- Accessory Structures
- Green Systems
- Hazard and Liability Insurance
- Builder's Risk Insurance
- Performance and Payment Bonds
- Tap Fees (Water/Sewer)
- Impact Fees
- Materials testing
- Power and Telecom Provider Fees
- Do not allocate in-unit appliances into FFE



# construction scope of work narrative and comments

#### Helpful things to include:

- Whether your project is subject to a Green Roof ordinance
- If you are a vertically integrated company and do not require additional contingencies or bonds
- Whether site plan detention requirements are already existing, included in site work, or are underground, etc.
- Any fees waived by municipality or previously incurred
- Type of contract proposed and how it may impact price
- Whether any Geotech testing has occurred and recommendations
- Note whether this was put out to bid to subs



- I'm a Vertically Integrated company. Do I still need to secure a third-party cost estimate?
  - Yes, this is required. It is recommended that you use a GC or Cost Estimator with experience in the local market in which you are building. It may provide you a check against your assumptions.





- I don't yet know the type of HVAC system that will be included. Is a lump sum acceptable?
  - No. At a minimum, please provide a narrative with details about the type of system you intend to use and price that accordingly with number of units, as well as common area considerations. We understand you may change your system as the project is further defined, but what we want to know at this point is that you are thinking through costs and how this will meet energy-efficiency requirements. See the sample for an example.



- What is an acceptable level of detail for the electrical estimate? Do you require items such as switch gear, number of panels, distribution and lighting fixtures and include quantities/unit?
  - Refer to the sample to see an example of details about costs, both on a per-square-foot and a perunit basis.



- What is an acceptable amount of detail for concrete? What is expected for review?
  - Specify the type of foundation systems you will use. Specify quantities and a level of estimate detail appropriate for the project for this stage.





- Where should a passive radon system be incorporated into the budget?
  - **Typically, we see it in Division 31 (Vapor Management).**





Do you want labor and materials broken out or bundled together in each line item of the CSI?
We do not require this to be broken out.





- A Geotech report has not been prepared, and I don't know the proposed type of foundation system. What should I list?
  - Think about the type of foundation system that is a cost-effective solution and refer to Division 3 of the sample for required detail. We recognize that you may need to adjust this after geotechnical testing.



- What kind of detail do you need about green systems such as Photovoltaic?
  - For PV, please provide the square footage of the roof, the number of solar panels, the size KW system. We use this to perform a cost-benefit analysis.





- Do you expect to see the quantities of doors, windows, water closets, sinks, appliances, etc. on the cost estimate? Will a lump sum be acceptable?
  - Based on the number of units in your project, an estimate of quantities can be readily developed.





- Is a contingency required for Acquisition/Rehab or Adaptive Reuse projects?
  - Yes, depending on the level of design. The amount will vary depending on the complexity of the project.





- Should cost escalation be added to the Cost Summary Tab?
  - Note whether the CE's workup has already included this. The developer may also want to adjust this amount on the Cost Estimate template for their own budgeting purposes.





- What is included in the common space square-footage calculation?
  - See the Application Instructions tab, rows 88-90 of the LIHTC application.





## tax credit officers

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