# calculating income for chfa loans



colorado housing and finance authority

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# borrower qualifying income



#### borrower income

- Borrower qualifying income as calculated by the CHFA Participating Lender is used for the following CHFA loan programs:
  - CHFA SmartStep<sup>sm</sup> and SmartStep Plus<sup>sm</sup>
  - CHFA Preferred<sup>sm</sup>, Preferred Plus<sup>sm</sup>, CHFA Preferred Very Low Income Program (VLIP)<sup>sm</sup>, and CHFA Preferred Very Low Income (VLIP) Program Plus<sup>sm</sup>
  - CHFA HomeAccess<sup>sm</sup> and HomeAccess Plus<sup>sm</sup>
  - CHFA SectionEight<sup>sm</sup> Homeownership
- Only the qualifying income of borrowers or co-borrowers on the loan is utilized
  - Qualifying income calculation must comply with applicable FHA, VA, USDA-RD, Fannie Mae or Freddie Mac guidelines



### chfa income limits

- CHFA SmartStep<sup>sm</sup>, CHFA HomeAccess<sup>sm</sup>, and CHFA SectionEight<sup>sm</sup> Homeownership programs
  - Statewide income limit
    - Regardless of county, household size, or targeted or non-targeted area
- CHFA Preferred<sup>sm</sup> and CHFA Preferred Plus<sup>sm</sup>
  - PMI coverages will differ based on income of 80% AMI and lower or over 80% AMI – see income limits page of CHFA website
- CHFA Preferred Very Low Income Program<sup>sm</sup> (VLIP) Freddie Mac only
  - Income limits based on 50% AMI for county in which property is located
- All CHFA income limits are listed on CHFA website



## chfa borrower qualifying income calculation example

- Family of four is purchasing a home in Adams County using the CHFA SmartStep Plus program. Family consists two adults; adult "A" who has full time employment, and adult "B" who has full time employment, 18 year old dependent who is a full time student and working part-time and, 12 year old dependent who is a full time student and has no income.
- Adult "A" is the only borrower on the loan with an annual salary of \$120,000.
  - Borrower has overtime of \$10,000 on their paystub, but does not have a 2-year history of overtime
    - Lender does not use the overtime in the income calculation due to the history of overtime receipt
  - Adult "B's" income is \$50,000/year not on the loan so income is not used in calculation
  - 18 year old's income is \$10,000/year not on the loan so income is not used in calculation
- Statewide income limit for the SmartStep Plus program
  - \$162,960 loans locked prior to 5/19/2025
  - \$174,440.00 loans locked on or after 5/19/2025
- Family would be able to utilize this program as they are under the income limit. Only the borrower qualifying income is used for income calculation purposes.



#### income documentation

- All income documentation used for qualifying purposes per the underwriter or underwriting findings are to be submitted in the file, including, but not limited to; paystubs, VOE's, tax returns/tax transcripts, W-2's, etc
  - CHFA will verify only the income used for qualifying purposes
- CHFA Preferred loan programs CHFA will require the most current 2 years of tax transcripts, listed on the 4506, in the purchase file (after loan has closed) for audit purposes. Income on transcripts will not be utilized for income calculation purposes



# gross annual income calculation



#### gross annual income calculation

- Gross annual income is applicable to the following programs:
  - CHFA FirstStep<sup>sm</sup> and FirstStep Plus<sup>sm</sup>
  - CHFA FirstGeneration<sup>sm</sup> and FirstGeneration Plus<sup>sm</sup>
- All other CHFA programs utilize the borrowe qualifying income calculation determined by the Lender for borrower eligibility



#### income calculation requirements

- CHFA Gross Annual Income Calculation –Income for each applicant, spouse or civil union partner of each applicant and any other household member who is expected to be secondarily liable on the mortgage loan is included even if not used to qualify borrower, i.e.; child support, alimony, over-time, etc.
  - All income documentation for each applicant, spouse or civil union partner of each applicant and any other household member who is expected to be secondarily liable on the mortgage loan
    - Any dependent with differing last names on Tax Returns, letter of explanation and Child Support docs if applicable
    - Profit and Loss Statement signed and dated for all self-employed individuals
  - Review Chapter 6 of the CHFA Seller's Guide
  - Income limits based on program, number of occupants, subject property county and targeted vs non-targeted area
  - Occupant = any person living in the household at least 50% or more of the time
    - Unborn children cannot be counted as occupants
  - This calculation is separate from the income calculation the lender will use to qualify the borrower for FHA



#### sources of income

- All income must be included for the CHFA gross annual income calculation
  - Sources of income can include
    - Child support
    - Maintenance
    - Overtime
    - Tips
    - Bonuses
    - Commissions
    - Non-taxable income, i.e. social security income, etc
    - Self-employed income
    - Ongoing dividends received
    - Pension income
    - Trust income
    - Royalty income
    - Ongoing gambling winnings
    - Rental Income

See Chapter 6 in the CHFA Seller's Guide for all sources of income



#### gross annual income calculations

- CHFA will verify start date of employment using a Verification of Employment (VOE) received from lender
- Common income types
  - W-2 Employees hourly or salary
    - Weekly
    - Bi-weekly
    - Bi-Monthly
    - Monthly
  - Self-Employed
  - Other Income
    - Bonus
    - Social Security
    - Disability
    - Pensions
    - Unemployment
    - Rental income



#### determining pay periods

- Borrowers who are W-2 employees may be paid on a weekly, bi-weekly, semi-monthly or monthly basis
  - Weekly (52 pay periods) or bi-weekly (26 pay periods) pay basis, use the number of weeks through which borrower has been paid
  - Bi-monthly (24 pay periods), use the number of pay periods through which borrower has been paid
  - Monthly (12 pay periods), use the number of months through which borrower has been paid



#### sample calendar

Number of weeks in year

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#### w-2 employee – weekly

Borrower's pay date. This is the date to use for the number of weeks borrower has been paid through.

10-29-2021

\$33,367.71

Based on the period start and end dates, borrower is paid on a weekly basis.

	Ea	rnings - Current	& Year To D	ate	
Date	Pay Description	Pay Rate	Hrs/Units	Pay Amount	YTD A mount
10-24-2021	REGULAR PAY	26.0000	40.00	1040.00	32789.17
10-24-2021	OVERTIME	39.0000	0.35	13.65	543.54
-	REIM EXPENSE				35.00

10-18-202

10-24-2021

Types of pay borrower is receiving. Reimbursement expense will be deducted from total gross income.

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4	17	18	19	20	21	22	23	9	21	22	23	24	25	26	27	13	21	22	23	24	25	26	27	17	18	19	20	21	22	23	24
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21	16	17	18	19	20	21	22	26	20	21	22	23	24	25	26	30	18	19	20	21	22	23	24	35	22	23	24	25	26	27	28
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38	12	13	14	15	16	17	18	42	10	11	12	13	14	15	16	47	14	15	16	17	18	19	20	51	12	13	14	15	16	17	18
39	19	20	21	22	23	24	25	13	4.7	10	10	30	31	22	33	48	21	22	23	24	25	26	27	52	19	20	21	ZZ	23	24	25
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#### 40.35 1,053.65

Check Date

Check Number

Year to date income for borrower.

Income calculation for this borrower: borrower paid on a weekly basis through 10/29/21 would be 44 weeks

\$33,332.71 YTD income (deducting the \$35.00 reimbursement expense) divide by 44 weeks = \$757.56/week.

\$757.56 X 52 weeks per year = \$39,393.12/annual income.

Divide by 12 months = \$3,282.76/month.

44 weeks of pay determined by pay date on check.



#### w-2 employee – bi-weekly

Borrower's pay date. This is the date to use for the number of weeks borrower has been paid through.

ame	Company	Employee ID	Pay Period Begin	Pay Period End	Check Date	Check Number
			10/11/2021	10/24/2021	10/29/2021	
				_		
	Gross Pay	Earnings or Deductions	Employee Taxe	es Deduc	ictions	Net Pay
urrent	2,724.36	136.22	452.2	:1	0.00	2,135.93
TD	62,624.89	1,814.02	10,890.9	0	0.00	49,919.97
ι	urrent	Gross Pay 2,724.36	Gross Pay Earnings or Deductions 2,724.36 136.22	Gross Pay         Earnings or Deductions         Employee Taxe           urrent         2,724.36         136.22         452.2	Gross Pay         Earnings or Deductions         Employee Taxes         Deductions           2,724.36         136.22         452.21         10/24/2021<	Gross Pay         Earnings or Deductions         Employee Taxes         Deductions           2,724.36         136.22         452.21         0.00

basis.

Based on the period start and end

dates, borrower is paid on a bi-weekly

		Earning	s				Employ	/ee Taxes	
	Description	Dates	Hours	Rate	Amount	YTD	Description	Amount	YTD
Types of pay	Bonus - Safety ER Wages			0		900.00 1.840.00	OASDI Medicare	168.97 39.51	3,883.73 908.29
borrower is	Holiday Pay			0			Federal Withholding	139.73	3,633.88
receiving.	Overtime	10/11/2021 - 10/24/2021	25.63333	34.5	884.36	21,914.90	State Tax - CO	104.00	2,465.00
See other	PTO			0		2,046.72			
income for 🗾	Regular	10/11/2021 - 10/24/2021	80	23	1,840.00	35,043.59			
bonus	Earnings				2,724.36	62,624.89	Employee Taxes	452.21	10,890.90

income for bonus income information.

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7	10	11	12	13	14	15	16.	-8	14	15	16	17	18	19	20	12	14	15	16	17	18	19	20	1.6	11	12	13	14	15	16	1
4	17	18	19	20	21	22	23	B	21	22	23	24	25	26	2.7	13	21	22	23	24	25	26	27	17	18	19	20	21	22	23	7
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The income calculation for this borrower: borrower paid on a bi-weekly basis through 10/29/21 would be 22 pay periods

\$62,624.89 YTD income divided by 22 pay periods = \$2,846.59/pay period

Multiply by 26 pay periods per year = \$74,011.23/annual income

Divide by 12 months = \$6,167.60/month

22 pay periods of pay determined by pay date on check.



#### w-2 employee – bi-monthly



Earnings	Rate	Hours	Amount	YTD	Deductions	Amount	YTD
BONUS				1,000.00	DENTAL INS	6.21	105.57
Employer C		0.00	237.45	4,036.65	HSA Employee	8.33	158.27
Employer C		0.00	16.41	278.97	Medical Ins Pre Tax	40.00	680.00
Employer L		0.00	13.90	236.30	PERA NEW 2019	178.86	3,122.98
ER PCOPS	8.51	0.00	144.96	2,639.14	VISION	4.07	69.19
ER PERA	8.81	0.00	150.07	2,700.59	Deductions	237.47	4,136.01
REGULAR	24.81	0.00	1,703.44	29,653.56	Direct Deposits	Type Account	Amount
Stipend	<u> </u>	0.00		1,000.00			1,272.50
Gross Earning	gs	0.00	1,703.44	31,653.56	Total Direct Deposits		1,272.50
Types of parreceiving.	y borrower is		inco	to date me for ower.	The income calculation for this bo semi-monthly basis through 10/15		ls.
					\$31,653.56 YTD income divided by	y 19 pay periods =	
					\$1,665.98/per pay period		

Multiply by 24 pay periods per year = \$39,983.52/annual income

Divide by 12 months = \$3,331.96/month.



Borrower's pay date. This is

#### w-2 employee – monthly



	Employ	ee ID:				TAX DATA: Marital Status:	Federal	CO Stat
	Departn		Boi	rower annual sa	larv	Allowances:		
	Location Job Title		20.		,	Addl. Percent:		
	Pay Rate		51.00 Annual			Addl. Amount:		
	Н	DURS AND EAR	NINGS				TAXES	
		Current		YI	D			No.
Description	Rate	Hours	Earnings	Hours		Description	Current	YTI
Regular Earnings-monthly			6,154.25	1,912.00		Fed Withholdng	845.54	7,784.9
Licensed in Lieu of Sub			30.00		240.00	Fed MED/EE	99.49	980.6
Licensed Educators 1 Time			738.51		1,742.52	CO Withholdng	264.00	2,594.0
Comp			1000-X-2017					
Sick Leave		8.00	0.00	28.00	0.00			
PERA pre-tax reduction			102.43		811.03			
Reg Earnings-hourly	26.000000	1.50	39.00	143,50	3,731.00			
Curriculum Leave			0.00	8.00	0.00			
Miscellaneous Leave			0.00	8.00	0.00			
Game Worker			0.00		125.00			
TOTAL:		9.50	6,961.76	2,099.50	68,923.91	TOTAL:	1,209.03	11,359.6

Types of pay borrower is receiving.

Year to date income for borrower.

The income calculation for this borrower: borrower paid on a monthly basis through 11/30/21 would be 11 months.

\$68,923.91 YTD income divide by 11 months = 6,265.81/month.

Multiply by 12 pay periods per year = \$75,189.72/annual income

Borrower's annual salary on paystub is \$73,851.00, the gross annual income calculation would be utilized as it exceeds the annual salary.



### self-employed borrowers

- To calculate self employed income, use the following
  - Net income from last year's Federal Tax Returns
    - Add back any depreciation (if applicable)
    - Any previous year's mileage, if applicable
  - Net income from year-to-date Profit and Loss statement adding back depreciation and/or milage
  - Add the income from previous year's Federal Tax Returns plus the yearto-date Profit and Loss statement and divide by the number of months through the date of the Profit and Loss statement
  - If in the first quarter of the year, obtain a Profit and Loss statement for the previous year and use the most current tax return filing (i.e., in 2023 use P&L for 2022 and returns for 2021)



#### self employed borrowers (continued)

Using
Schedule C
from tax
returns or
transcripts

Par	t1 Income	A construction of the second second	0.000			
1		tructions for line 1 and check the bo	ox if thi	s income was reported to you on		
	Form W-2 and the "Statutory em	ployee" box on that form was check	ked .		1	208,28
2	Returns and allowances				2	
3	Subtract line 2 from line 1				3	208,28
4					4	
5	Gross profit. Subtract line 4 fro	m line 3			5	208,28
6				nd (see instructions)	6	
7	Gross income. Add lines 5 and	16			7	208,28
Par		enses for business use of			0	
8	Advertising	8	18	Office expense (see instructions)	18	21
9	Car and truck expenses		19	Pension and profit-sharing plans	19	
	(see instructions)	9 24,830	20	Rent or lease (see instructions):		
10	Commissions and fees	10	B	Vehicles, machinery, and equipment	20a	
11	Contract labor (see instructions)	11	b	Other business property	20b	2,10
12	Depletion	12	21	Repairs and maintenance	21	75
3	Depreciation and section 179		22	Supplies (not included in Part III)	22	66,25
	expense deduction (not included in Part III) (see		23	Taxes and licenses	23	
	instructions)	13	24	Travel and meals:	1210000	
4	Employee benefit programs		1	Travel	24a	2,25
	(other than on line 19)	14	b	Deductible meals (see		
15	Insurance (other than health)	15		instructions)	24b	
16	Interest (see instructions):		25	Utilities	25	1,70
a	Mortgage (paid to banks, etc.)	16a	26	Wages (less employment credits)	26	
b	Other	16b	27a	Other expenses (from line 48)	27a	1,50
17	Legal and professional services	17 245	b	Reserved for future use	27b	
28	Total expenses before expens	es for business use of home. Add	lines 8	through 27a	28	99,90
29	Tentative profit or (loss). Subtra	ct line 28 from line 7			29	108,38
30	Expenses for business use of yo	our home. Do not report these expe	inses e	Isewhere. Attach Form 8829		
	unless using the simplified meth	od. See instructions.				
	Simplified method filers only:	Enter the total square footage of	(a) you	ir home:		
	and (b) the part of your home us	ed for business:	49324-08	. Use the Simplified		
	Method Worksheet in the instruct	tions to figure the amount to enter o	on line	30	30	
31	Net profit or (loss). Subtract lin	ne 30 from line 29.				
	· If a profit, enter on both Sch	edule 1 (Form 1040), line 3, and	on Sch	edule SE, line 2. (If you 7		
	checked the box on line 1, see	instructions.) Estates and trusts, e	nter or	Form 1041, line 3.	31	108,38
	• If a loss, you must go to line	32.		]		
32	If you have a loss, check the box	that describes your investment in	this act	tivity. See instructions.		
	· If you checked 32a, enter the	loss on both Schedule 1 (Form	1040),	line 3, and on Schedule	an []	A
	SE, line 2. (If you checked the	box on line 1, see the line 31 instru	uctions	). Estates and trusts, enter on	32a	All investment is at risk
	Form 1041, line 3.				32b	Some investment is no at risk.
	<ul> <li>If you checked 32b, you must</li> </ul>	at attach Form 6198. Your loss ma	ay be li	mited.		ar nak.



#### self employed borrowers (continued)

Profit and Loss From1/1/202	3 to 6/30/2023	
INCOME		
Operating Income		
Income	\$188,233.58	
Total INCOME	\$188,233.50	
	¢100,200.00	
EXPENSES		
Operating Expenses		
Car and Truck Expenses	\$12,415.00	
Supplies	\$33,125.00	
Travel	\$1,000.00	
Utilities	\$850.00	
Maintenance and Repairs	\$350.00	
Misc.	\$1,950.00	Net income for the P&L
Total EXPENSES	\$49,690	would be
		\$138,543.50.
NET INCOME	\$138,543.50	

The income calculation for this borrower:

Net income from Schedule C of Tax Returns - \$108,381.00 +\$138,543.50 net income from P&L = \$246,924.50

Divided by 18 months (2022) tax returns = 12 months + 6 months on P&L) = \$13,718.03/month.

\$13,718.03 X 12 months = \$164,616.36/annual income



#### other income

- Child support and or alimony/maintenance
  - Child support include separation/child support orders and/or Family Registry pay schedule
  - If there are no orders available for child support, then a letter of explanation must be in the file
  - Alimony/maintenance include separation documents or divorce decree to show amount received

#### Bonuses

- If borrowers receive a documented one time bonus, or annual bonus, for the year, then it can be annualized over 12 months
  - Must be verified in writing by employer that it is only an annual bonus
- If borrowers receive a bonus on a monthly or quarterly basis, bonus must be averaged over the amount of pay periods through which they have been received and projected forward



## other income (continued)

- Social Security income must be included even though it can be considered nontaxable
  - CHFA will not gross up for the gross annual income calculation
- Pensions
  - Use amount from previous year federal tax returns or current pension statement
- Overtime
  - Must be included in the gross annual income calculation, regardless of frequency
  - Use year to date amount from paystubs
- Tips
  - Average year-to-date amount from paystub and previous year received
- Commissions
  - Can average year-to-date amount from paystub and previous year received
- Any support provided to a parent/guardian on behalf of a minor child
- Borrower changes jobs will use the most current employment and that income year to date



## chfa gross annual income calculation example

- Family of five is purchasing a home in Adams County using the CHFA FirstStep Plus program. Family consists of Adult "A" and Adult "B" which both have full time employment, an 18 year old dependent who is a full time student and working part-time, 12 year old dependent, and an adult dependent who is receiving social security income.
- Adult "A" is the only borrower on the loan. Their yearly salary is \$120,000.
  - Paystub includes \$10,000 in overtime, but does not have a two-year history
    - Lender does not use the overtime in the borrower qualifying income calculation due to the lack of a two-year history of overtime receipt, however CHFA is required to use this income for the gross annual income calculation
  - Adult "B's" income is \$50,000/year not on the loan but income must be utilized for the gross annual income calculation – will need 30 days of current paystubs and VOE showing start date of employment
  - 18 year old dependent's income is \$10,000/year not on the loan so income is not included
  - Adult dependent's social security income is \$21,600/year not on the loan so income is not included



## chfa gross annual income calculation example - continued

- Total annual income for Adult "A" and Adult "B" would be \$180,000
- Income limit for the FirstStep Plus program in Adams County, non-targeted area with 5 occupants in the property
  - \$149,960 loans locked prior to 5/19/2025
  - \$161,110.00 loans locked on or after 5/19/2025
- Family would not be able to utilize this program as they are over the income limit. See the requirements for gross annual income used for income calculation purposes.
- REMINDER this calculation is NOT a "Gross Household" income calculation, it is a "Gross Annual Income Calculation". Please see slide 11 for definition



#### income documentation

- All income documentation required by CHFA for calculating gross annual income per the checklist specific to the program
  - CHFA Form 750, Program Compliance Review Submission Checklist
- CHFA will require most current year of tax returns or tax transcripts, as well as any additional years required by the automated underwriting findings



#### contact us for information

- Call or email us:
  - Home Finance 888-320-3688
  - <u>homeownership@chfainfo.com</u>



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### thank you!

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